

# CONTRACTING FOR OPTIMAL INVESTMENT WITH RISK CONTROL

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# Overview

- Contracting to align objectives
- Investing under constraints on the law of terminal wealth
- Investment under law-invariant coherent risk measure constraints
- Contracting for optimal investment under LI coherent risk measure constraints

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Insist  $w_T \geq \underline{x}$ , then make

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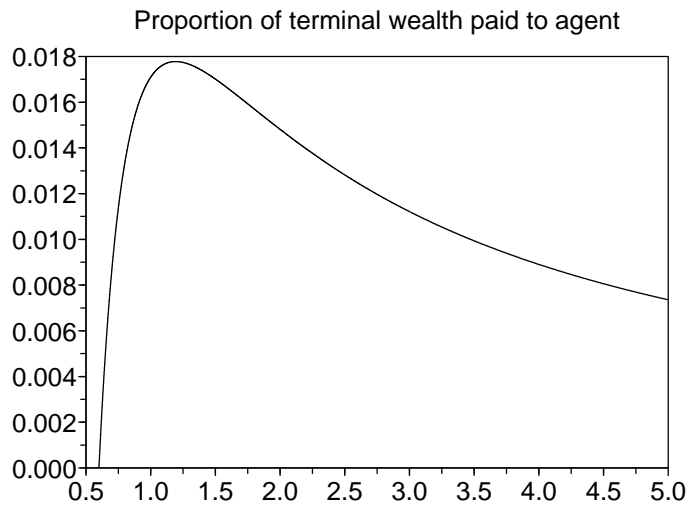
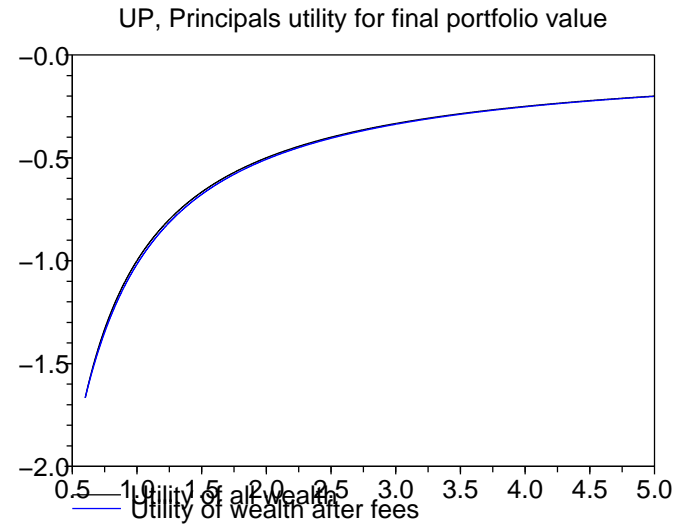
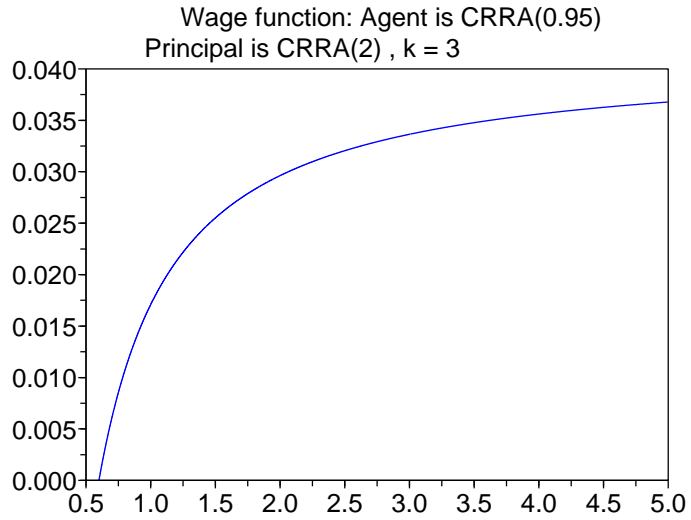
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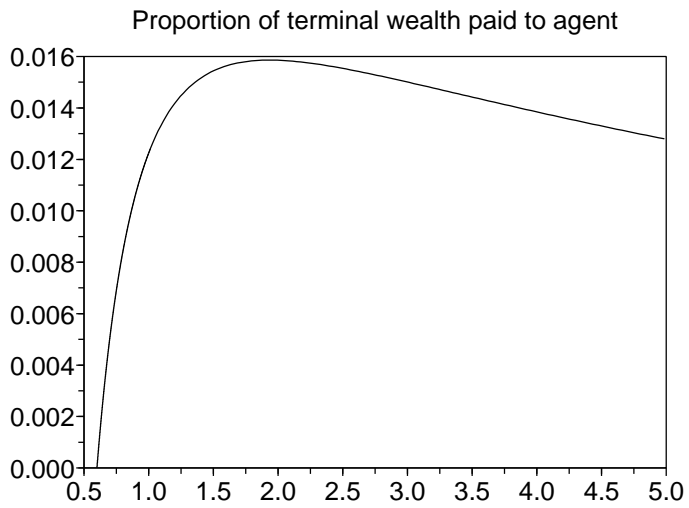
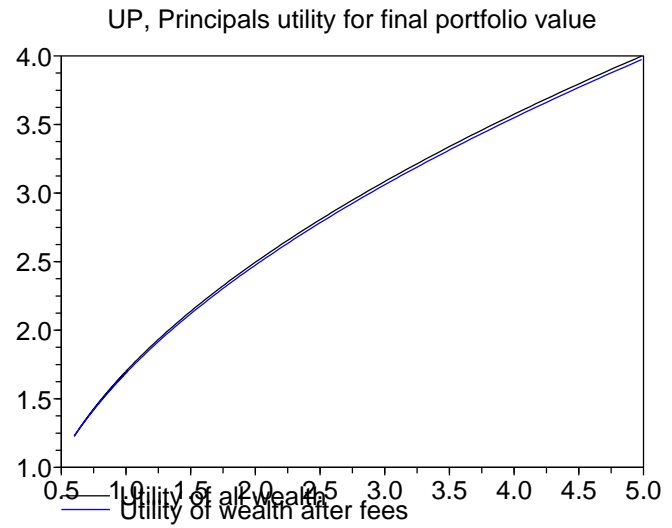
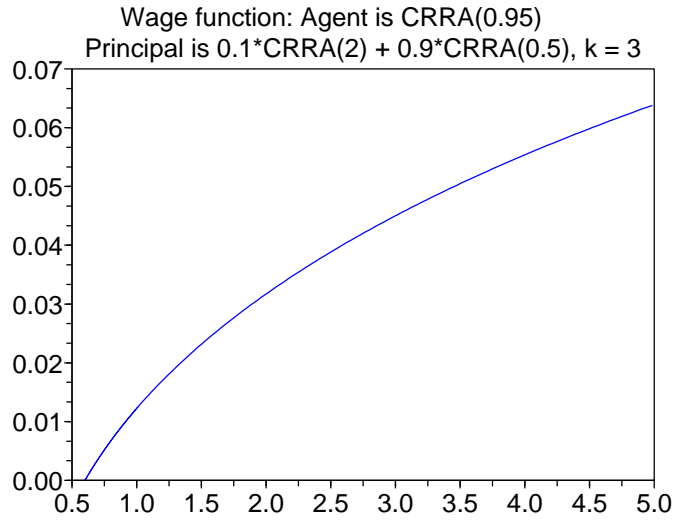
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# How does it look?





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$$kU_A(\varphi(x)) - a = u(x),$$

then **the unconstrained agent implements the principal's optimum**.

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$$\begin{aligned} \rho^\mu(X) &= - \int \psi(z) \left\{ \int_{1-F_\zeta(z)}^1 a^{-1} \mu(da) \right\} F_\zeta(dz) \\ &= -E[\psi(\zeta) g_\mu(\zeta)] \end{aligned}$$

for some non-negative increasing  $g_\mu$ .

## The optimization problem.

$$\max_{\psi \downarrow, \psi \geq \underline{x}} EU(\psi(\zeta_T)), \quad w_0 = E[\zeta_T \psi(\zeta_T)], \quad E[\psi(\zeta_T) g_\mu(\zeta_T)] \geq b \quad \forall \mu \in \mathcal{M}$$

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Complementary slackness:  $\alpha \cdot z = 0$ .

$$\sup L = \sup E \left[ U(\psi(\zeta)) - \psi(\zeta)h(\zeta) - \alpha \cdot b \right] + \lambda w_0$$

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Easy if  $h$  increasing. Else, set  $\tilde{h}(x) \equiv h(F_\zeta^{-1}(x))$ ,  $\tilde{\psi}(x) \equiv \psi(F_\zeta^{-1}(x))$ , consider

$$E \left[ U(\psi(\zeta)) - \psi(\zeta)h(\zeta) \right] = \int_0^1 \{U(\tilde{\psi}(x)) - \tilde{\psi}(x)\tilde{h}(x)\} dx \equiv \Psi,$$

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$$h(z) \equiv \lambda z - \sum_{i=1}^n \alpha_i g_i(z).$$

Easy if  $h$  increasing. Else, set  $\tilde{h}(x) \equiv h(F_\zeta^{-1}(x))$ ,  $\tilde{\psi}(x) \equiv \psi(F_\zeta^{-1}(x))$ , consider

$$E [ U(\psi(\zeta)) - \psi(\zeta)h(\zeta) ] = \int_0^1 \{U(\tilde{\psi}(x)) - \tilde{\psi}(x)\tilde{h}(x)\} dx \equiv \Psi,$$

say. Now set  $H(x) \equiv \int_0^x \tilde{h}(y) dy$ , and let  $\underline{H}$  be the **greatest convex minorant** of  $H$ , which we may express as

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$$\begin{aligned} \Psi &= \int_0^1 \{U(\tilde{\psi}(x)) - \tilde{\psi}(x)(\tilde{h}(x) + \eta'(x))\} dx + \int_0^1 \tilde{\psi}(x)\eta'(x) dx \\ &\leq \int_0^1 \tilde{U}(\tilde{h}(x) + \eta'(x)) dx + [\tilde{\psi}(x)\eta(x)]_0^1 - \int_0^1 \eta(x) d\tilde{\psi}(x). \end{aligned}$$

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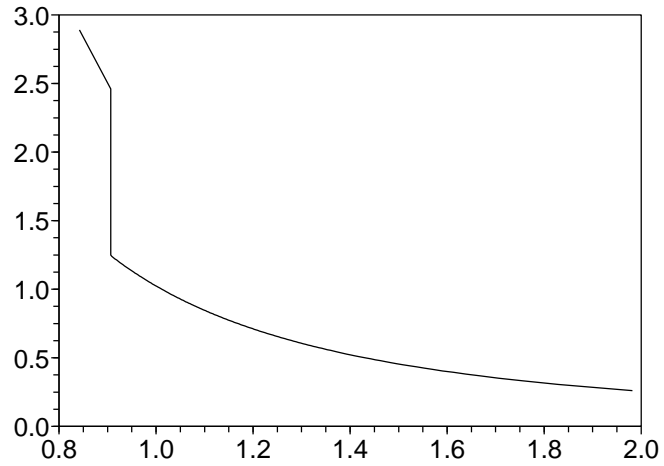
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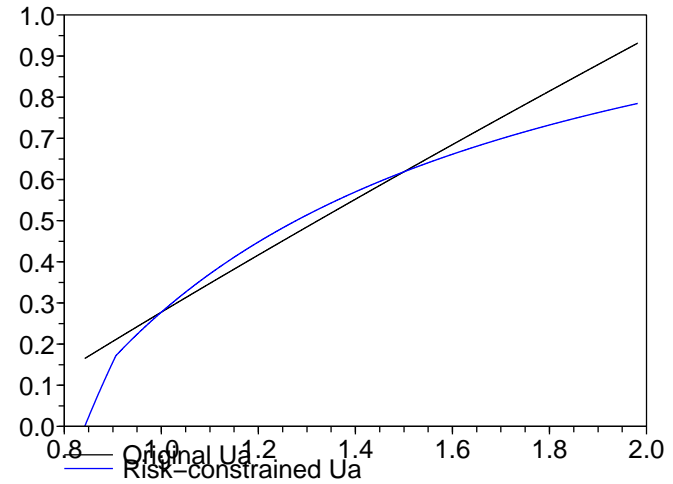
- This allows us to replace the principal's constrained problem with an unconstrained problem for the agent. (Slight mismatch irrelevant in practice).
- The numerical approach is to minimize the dual value over the Lagrange multipliers.

# How does it look?

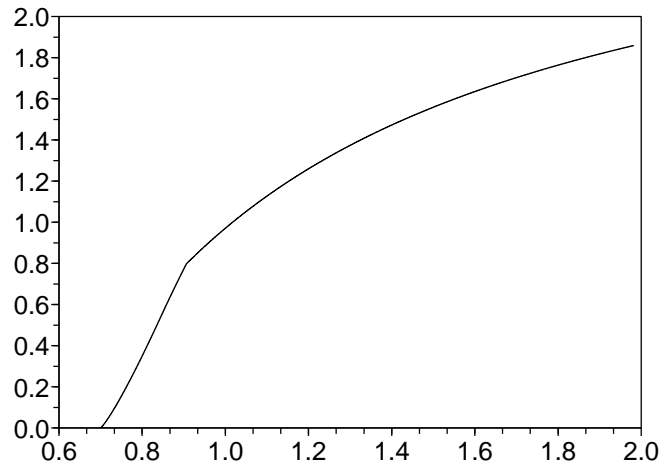
Inverse marginal utility for free agent



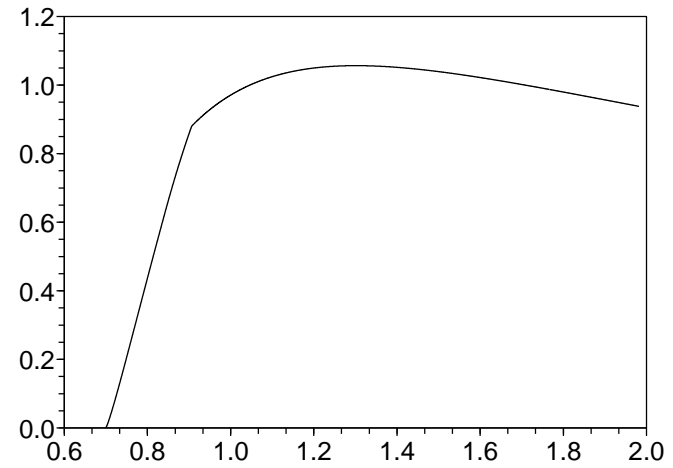
Utility for the free agent



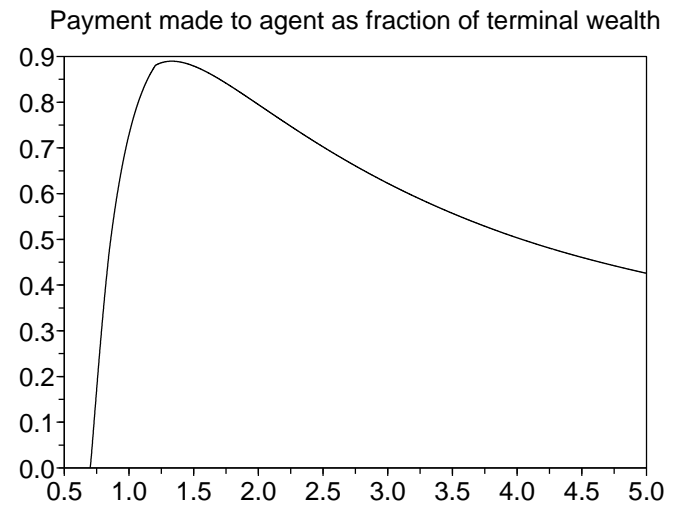
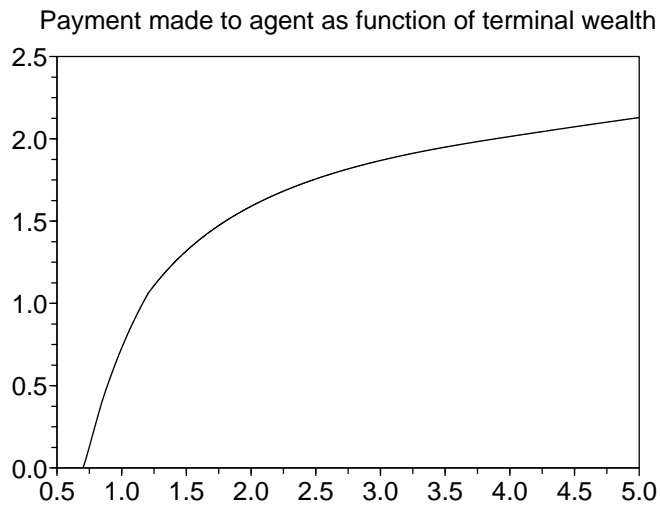
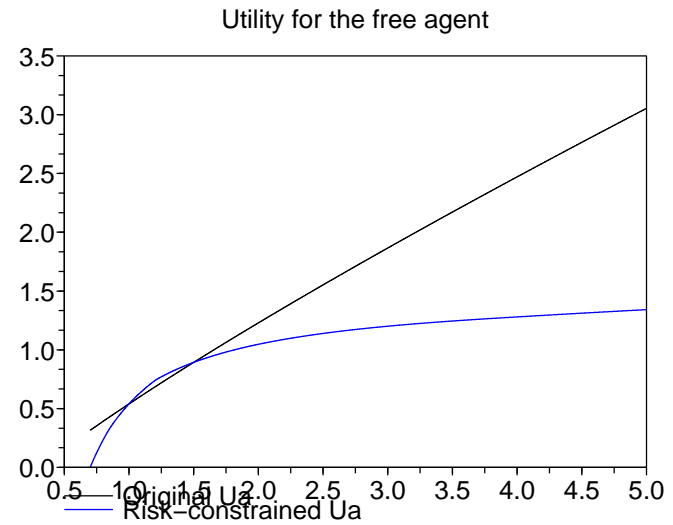
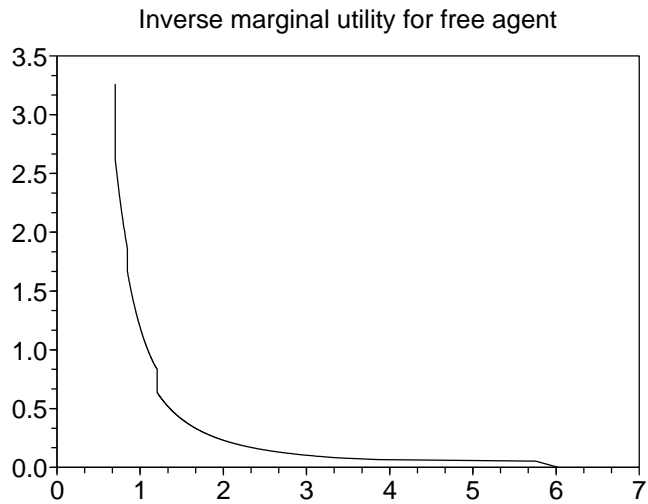
Payment made to agent as function of terminal wealth



Payment made to agent as fraction of terminal wealth



$$\mu = \delta_a \text{ for } a = 0.05, b = 0.9$$



$$g_i(x) = a_i^{-1} I_{\{x > 1 - a_i\}}, i = 1, 2, a_1 = 0.65, a_2 = 0.05, g_3(x) = \beta^{-1} \log\left(\frac{\beta}{\min(1-x, \beta)}\right);$$

$$b = (1, 1.05, 1).$$

# *Conclusions*

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- Risk-measure constrained principal cares only about the law of terminal wealth, so can find his optimum as a decreasing function of  $\zeta_T$
- Principal reverse-engineers a utility  $u$  from his optimal wealth
- Principal offers a wage schedule to make the agent's utility into  $u$